

## KIRLOSKAR OIL ENGINES LIMITED

## UN-AUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 31ST DECEMBER 2011

(₹ in Lakhs)

Particulars	Quarter ended			Nine months ended		Year ended
	31-12-2011	30-09-2011	31-12-2010	31-12-2011	31-12-2010	31-03-2011
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
1 a) Net Sales	58,590	56,136	57,575	170,240	176,741	236,419
b) Other Operating Income	918	1,688	1,278	3,693	3,389	5,279
2 Total Operating Income	59,508	57,824	58,853	173,933	180,130	241,698
3 Expenditure						
a) (Increase) / decrease in stock in trade and work in progress	(645)	2,335	19	(1,002)	(1,221)	(316)
b) Consumption of raw materials	35,267	28,921	32,982	96,601	101,425	133,857
c) Purchase of traded goods	2,630	2,593	2,170	7,681	6,687	9,023
d) Employees cost	4,148	4,704	4,485	13,633	13,289	17,892
e) Depreciation	2,431	2,422	2,253	7,083	6,362	8,485
f) Other Expenditure	10,992	12,054	11,600	34,070	34,410	47,373
g) Total Expenditure (a to f)	54,823	53,029	53,509	158,066	160,952	216,314
4 Profit from Operations before Other Income, Interest and Exceptional Items (2-3)	4,685	4,795	5,344	15,867	19,178	25,384
5 Other Income	991	669	393	2,271	1,120	1,839
6 Profit before Interest and Exceptional Items (4+5)	5,676	5,464	5,737	18,138	20,298	27,223
7 Interest	589	674	567	1,855	1,958	2,456
8 Profit after Interest but before Exceptional Items (6-7)	5,087	4,790	5,170	16,283	18,340	24,767
9 Exceptional Items - (Expenses) / Income (Refer note 1)	-	4,415	310	4,415	(584)	(373)
10 Profit(+)/ Loss(-) from Ordinary Activities before tax (8+9)	5,087	9,205	5,480	20,698	17,756	24,394
11 Tax Expenses	1,594	3,525	1,548	7,179	5,146	7,021
12 Net Profit (+)/ Loss (-) from Ordinary Activities after tax (10-11)	3,493	5,680	3,932	13,519	12,610	17,373
13 Extraordinary Items (net of tax expense)	-	-	-	-	-	-
14 Net Profit(+)/ Loss(-) for the period (12-13)	3,493	5,680	3,932	13,519	12,610	17,373
15 Paid-up Equity Share Capital (Face value of ₹ 2 each)	2,913	2,913	2,913	2,913	2,913	2,913
16 Reserves excluding revaluation reserves as per balance sheet of previous accounting year						86,028
17 Basic and diluted EPS (₹) Before and After Extraordinary items for the period, for the year to date and for the previous year (not annualized)	2.40	3.90	2.70	9.28	8.66	11.93
18 Public Shareholding						
- Number of Shares	48,213,051	54,761,181	54,799,248	48,213,051	54,799,248	54,796,438
- Percentage of shareholding	33.11	37.60	37.63	33.11	37.63	37.63
19 Promoters and promoter group Shareholding						
a) Pledged / Encumbered						
- Number of Shares (Refer note 5)	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NIL	NIL	NIL	NIL	NIL	NIL
- Percentage of shares (as a % of the total share capital of the company)	NIL	NIL	NIL	NIL	NIL	NIL
b) Non-encumbered						
- Number of Shares	97,416,234	90,868,104	90,830,037	97,416,234	90,830,037	90,832,847
- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00	100.00	100.00	100.00	100.00	100.00
- Percentage of shares (as a % of the total share capital of the company)	66.89	62.40	62.37	66.89	62.37	62.37

Contd...2



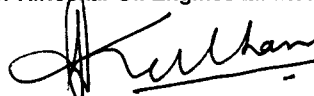
## Notes :

- 1 Pursuant to Business Transfer Agreement (BTA) dated 20th May 2011 between the Company and KSPG Automotive India Private Limited, the purchase consideration of ₹ 8700 Lakhs was received on 29th September 2011 and the slump sale of Bearings Business Division was completed on 30th September 2011. Accordingly, the profit on sale of undertaking amounting to ₹ 4415 Lakhs is reported in the results of the quarter ended 30th September 2011. The profit on sale of undertaking is subject to change on account of certain post closing adjustments to be carried out in accordance with the terms of the aforesaid BTA and the same will be determined and reported in the fourth quarter of financial year ending 31st March 2012
- 2 With effect from 24th May 2011, the Company has become a subsidiary company of Kirloskar Brothers Investments Limited (KBIL), considering total holding of KBIL along with holding of Pooja Credits Private Limited (PCPL), a wholly owned subsidiary of KBIL, as per Section 4(3)(b)(ii) read with Section 4(3)(d) of the Companies Act, 1956.  
Further, 1,27,51,567 equity shares of PCPL are transferred to KBIL pursuant to Scheme of Amalgamation between PCPL and KBIL duly approved by Hon'ble High Court, Bombay vide its order dated 18th November 2011 (effective from 5th December 2011). Accordingly, KBIL holds 7,59,64,859 (52.17%) equity shares in the Company as on 30th December 2011. Consequently, the Company has now become a subsidiary of KBIL as per Section 4(3)(b)(ii) of the Companies Act, 1956.
- 3 The company has exercised the option as per Ministry of Corporate Affairs notification dated 31st March 2009 in respect of AS 11. In view of extension of applicability of the said notification vide G.S.R. 378(E) dated 11st May 2011, for the nine months ₹ 3484 Lakhs being eligible exchange difference loss has been adjusted in the cost of the assets.
- 4 Figures for the previous periods have been regrouped wherever required. Figures for the quarter and nine months ended 31st December 2011 are not comparable with those of the corresponding periods of the previous year in view of sale of Bearings Business Division w.e.f. 1st October 2011.
- 5 Mr. Atul C. Kirloskar, Mr. Gautam A. Kulkarni and Mr. Rahul C. Kirloskar had pledged 1,420,000 (0.73%), 600,000 (0.31%) and 1,370,000 (0.71%) equity shares of Kirloskar Industries Limited (erstwhile Kirloskar Oil Engines Limited) respectively prior to becoming effective of the Scheme of Arrangement. On the issue and allotment of shares pursuant to the said Scheme, the pledged shares of the aforesaid promoters of the Company are 1,065,000 (0.73%), 450,000 (0.31%) and 1,027,500 (0.71%) respectively. The pledge on these shares was revoked on 29th December 2010.
- 6 The Board of Directors in its meeting held on 25th January 2012 has approved a buyback of fully paid up equity shares of the Company by way of open market through stock exchange route at a maximum price of ₹ 170 and the buyback amount not exceeding ₹ 7362.5 Lakhs which represents 10% of total paid up capital and free reserves as per the latest audited balance sheet as on 31st March 2011
- 7 No complaints received from investors during the current quarter. No complaint is pending at the quarter end.
- 8 The above results are reviewed and recommended by the Audit Committee and approved by the Board of Directors of the Company in their respective meetings held on 25th January 2012 and are subjected to a " Limited Review " by the Statutory Auditors.

Registered Office:  
Laxmanrao Kirloskar Road,  
Khadki, Pune - 411 003

Place : Pune  
Date : 25th January, 2012

For Kirloskar Oil Engines Limited



Gautam A. Kulkarni

Joint Managing Director



KIRLOSKAR OIL ENGINES LIMITED

SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED,  
AS PER CLAUSE 41 OF THE LISTING AGREEMENT

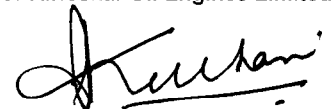
(₹ in Lakhs )

Particulars	Quarter ended			Nine months ended		Year ended
	31-12-2011	30-09-2011	31-12-2010	31-12-2011	31-12-2010	31-03-2011
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Audited
<b>1 Segment Revenue</b>						
a Engines	59,275	54,060	55,477	1,66,778	1,70,390	2,28,216
b Others	233	4,114	3,733	7,971	10,918	15,038
<b>Total</b>	<b>59,508</b>	<b>58,174</b>	<b>59,210</b>	<b>1,74,749</b>	<b>1,81,308</b>	<b>2,43,254</b>
Less: Inter segment revenue	-	350	357	816	1,178	1,556
<b>Net Sales / Income from Operations</b>	<b>59,508</b>	<b>57,824</b>	<b>58,853</b>	<b>1,73,933</b>	<b>1,80,130</b>	<b>2,41,698</b>
<b>2 Segment Results</b>						
Profit (+) / Loss (-) before tax and interest from each segment						
a Engines	5,246	5,505	5,803	17,442	18,339	25,261
b Others	(0)	(223)	351	(35)	1,184	1,426
<b>Total</b>	<b>5,246</b>	<b>5,282</b>	<b>6,154</b>	<b>17,407</b>	<b>19,523</b>	<b>26,687</b>
Less:						
i Interest	589	674	567	1,855	1,958	2,456
ii Other Unallocable expenditure net off unallocable income	(430)	(4,597)	107	(5,146)	(191)	(163)
<b>Total Profit Before Tax</b>	<b>5,087</b>	<b>9,205</b>	<b>5,480</b>	<b>20,698</b>	<b>17,756</b>	<b>24,394</b>
<b>3 Capital Employed</b> (Segment assets - Segment liabilities)						
a Engines	80,201	84,231	86,859	80,201	86,859	82,704
b Others	52,379	46,818	30,447	52,379	30,447	34,369
<b>Total capital employed</b>	<b>1,32,580</b>	<b>1,31,049</b>	<b>1,17,306</b>	<b>1,32,580</b>	<b>1,17,306</b>	<b>1,17,073</b>

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Place: Pune  
Date: 25th January, 2012

For Kirloskar Oil Engines Limited



Gautam A. Kulkarni  
Joint Managing Director

